

Garage sale guide

By Sharon Williams
Copley News Service

It's Saturday morning and the garage sale set is out in full force, searching through the piles of baby clothes, stacks of dishes and ancient costume jewelry in pursuit of a true find.

Garage sales are the passion of both buyer and seller. Household-ers hope to dispose of unwanted goods and yield a profit, while antique collectors and bargain hunters can't resist the chance to rifle through the stacks and piles in search of a treasure.

If you have a garage full of ugly-duckling possessions that might be someone else's swans, why not consider organizing your

own sale? You will be able to unload all those dusty books, worn-just-once prom dresses and your 21-year-old son's old bunk bed, find a few new friends among the customers and hopefully end up with enough pocket money for some serious garage sale shopping yourself.

Following are a few tips for garage sale success:

- **Get the word out.** Several weeks before the sale, phone a classified ad into your newspaper or weekly shopper announcing the big event. A week before the sale, bring out the posters and tack them up in grocery stores, shopping malls and on community bulletin boards. You also could send invitations to friends and relatives

who love a good bargain.

- **Mark the spot.** The day of the garage sale, make sure plenty of signs proclaim the location and hours; post one alongside a cluster of colorful balloons in front of your house.

- **Put your best foot forward.** The garage sale regulars will come rain or shine. Draw the others in by mentioning your best items, such as appliances, baby furniture, antiques and musical instruments, in your ad. When setting up shop, make sure these items can be spotted from the street.

- **Use good marketing strategies.** Arrange items according to categories, and attach a price tag to each. If it's summer, you might serve ice water or punch to customers. If it's sweater weather, try hot cider or hot chocolate.

- **Invite neighbors and friends to join in the sale.** Their contributions will make the selection larger, and attract more customers.

- **A few repairs will make items more appealing** — so much so that you may have second thoughts about selling. Wash, mend and iron everyday clothes and send better outfits to the cleaners before putting them out on the racks. Appliances that work sell quickly, so send them to the repairman if necessary. Ditto for bicycles, furniture and anything else that is missing a few screws.

Set prices, but allow plenty of room for dickering. After all, the thrill of the hunt is exhilarating only if one snares his find for the right price.



WANTED 50 HOMES

50 qualified homeowners in the general area will be given the opportunity of having installed in their home, America's most up-to-date custom-made replacement windows at a very special low cost for their participation in this limited offer. This window is better than aluminum, stronger than vinyl, certified by architects, and, although it has the beauty of wood, is not made of it. So, if you are tired of those dirty old windows that stick, slip and are hard to operate, take advantage of this offer now.

Best-Built Home Improvements 544-6080

1969 E. Ridge Rd., Rochester, NY 14622

PLEASE SEND NAME & ADDRESS

YES, WE'RE IN THE MARKET FOR WINDOWS AND WOULD LIKE MORE INFORMATION.

Name _____

Address _____

City _____

Phone _____

Your home will be the showcase of your neighborhood and we will make it worth your while if we can use your home.

C.C.



LANDSCAPE & GARDEN

- Mulch Products
 - Peat Moss
 - Decorative Chips & Stones
 - Feather Rock & More
- Bagged or Bulk

PROCESSED TOPSOIL

"Enriched & Conditioned"
Processed \$8 cy.
Unprocessed \$6 cy.
At our processing pile.
For delivery to your site, call for price.

Ready-Mix Concrete
Specializing in Residential Deliveries
Small Loads Welcome • Saturday Delivery

Sand & Gravel
"Stone Slinger" Delivery
Small Loads Welcome • Washed & Processed

For more information or to place your order call

248-2707

ELAM Topsoil, Landscape Products, Concrete, Sand & Gravel

Since 1892
Delivery & Pick-Up • Rt. 96 at 84 Lumber, near Eastview Mall
Material Centers: • Broad & Industrial Streets
Plant Location: • Rt. 5 & 20, West Bloomfield

Monday-Friday 7am-8pm, Saturday 8am-5pm

CLIP & SAVE

C.C. **\$500 OFF**

With this coupon on any purchase of \$50

including delivery for orders placed before May 31, 1989. Also, Elam Sand & Gravel 248-2707

CHRISTIAN OWNED AND OPERATED EXPERIENCED CRAFTSMEN MEMBER OF THE BETTER BUSINESS BUREAU

DECKS SPAS, PATIOS GAZEBOS GREENHOUSES

The Bayroom ADDITION

EXCEL BUILDERS 442-8250

designers and builders of high quality additions, kitchens and baths.

MARBLE, GRANITE, CERAMIC TILE WORK

"The Addition Magician"

Woodview Construction

"No Job Too Small"

SPRING SPECIAL

12x20 Deck
Complete w/Railing
Installed for
\$1536*

Lattice Extra
*Expires 5/21/89

Similar Savings on Any Size Deck
Basements • Additions • Patios

CALL NOW 425-4737
953 Mendon Center Rd., Pittsford

Free Estimates • Full Insurance • Quality Workmanship

Rede
for
outd
F
C
The q
days is
ple to
homes.
isn't diff
Some
room to
parts of
Archit
room ad
quite we
version
East."
That f
some wi
to sit ou
"It w
breakfas
because
For h
front po
home a
He s
homes t
side, "b
geons, c
sun roo
things t
There
about a
home, a
Up
Bo
Li
288
We
New
It's pr
you c
Secur
Fact.
year
an AI
home
3 to 1
Robir
afford
ADT
Natio
every
thous
netw
can li
in yo
Simp
Your
to a r
man
(The
ADT
lower
Thurs