

**LIST . . . BUY . . .
or SELL . . .**
With a Member of
ST. MARGARET MARY'S
PARISH
Lewis J. Van Ciske
Congress 7026 with
A. J. PETRANTO
REALTOR
555 POWERS BLDG.
GL 2670 LO 4572

**CELLAR WALLS
WATERPROOFED**
We GUARANTEE a dry cellar
Free Estimates
General Mason Work and Repair
DRAIN TILE INSTALLED
A. J. ARIENO GEN. 1588

**ALLIANCE
ORGANIZATION**
Realtors
350 E. Main St. HA 5000

**WHERE
SAFETY
COUNTS!**

It's a puzzle you needn't take when there's an expert who can pack your household goods, move them to your new home or store them in the finest fireproof warehouse in your community . . . often at less cost than it would take to replace damaged goods. Free estimate on request.

**BLANCHARD
MOVING & STORAGE**
LO 2700 320 Broad St.
REPRESENTING **ALLIED
MOVING
LINES, INC.**

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Realtors
350 E. Main St. HA 5000

St. Cecilia's

• REV. BERNARD C. NEWCOMB, P.M.
• 2732-C Culver Road
• Sunday Masses: 7:30, 9, 10, 11, 12:15

To Buy or Sell It:
St. Cecilia's Parish, C.M.
NICK GLAMACK
HUMMER REALTOR
6406 Speculating in Investments

**IRONDEQUOIT
PHARMACY**
PRESCRIPTION SPECIALISTS
COMPUTERIZED TOILETRIES
FREE DELIVERY SERVICE
2042 E. Ridge Rd. CO 9613

**COMPLETE FOOD STORE
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GROCERY**
Joe Pritchard - Carl Siegle
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**RIDGE CREST
Radio and TV**
The best service in Irondequoit
and W. Webster
2008 Ridge Rd. E. HO 3473

BURNS Hanna
FUNERAL HOME
1795 Ridge Road East
Roy Burns
HO 5745

**SUPPORT
THE
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**RIDGE-CULVER
HARDWARE**
TOURNAINE RYDON PAINT
F.M. and Son's Glass
2054 Ridge Rd. E. HO 7837

ST. RITA'S West Webster
Rev. Frank A. Kiehnecker, Pastor
7:30, 9:30, 10:30 A.M. & 12 Noon
**SCHLEIGEL'S
MARKET**
Quality Meats
PHONE WEBSTER 241
West Webster, N.Y. 14527
**HEAD FLOORING
COMPANY**
James C. Reed
WEBSTER 241
1047 Ridge Rd. W. Webster, N.Y.
Phone 421-1111

SMITH & LOTZE
FUNERAL DIRECTORS
FURNITURE
William J. Elliott Frank L. Kick
Bruce H. O'Dell

GREECE St. John The Evangelist
2386 Ridge Road, West
REV. DONALD E. LUX, Pastor
MASSSES: 8:15, 9, 10, 11, 12 NOON
NAME-THURKIN KITCHENS
Complete Kitchen Remodeling
YOUR PLAN OR OURS
Please see New Free Estimate
E. J. FINNIGAN CO.
2335 Ridge Rd. W.

NAUM BROS.
Complete Line of
SPORTING GOODS
TOTS CYCLES
TV Electronics Appliance Service
2373 Ridge Rd. W. GL 2557

GRAFT & CLARK
RED & WHITE
2 Complete Food Stores
With Deli, Liquor, Beer, Wine,
Toys, Monogram Laundry
2547 Ridge Rd. W. GL 1454

RIDGE RESTAURANT
1 BLOCK WEST
RIDGECREST
SHOPPING CENTER
East - Lunch - Dinner - Snack
2000 Ridge Rd. W. GL 5266

KIDDIE CORNER
RIDGECREST SHOPPING PLAZA
Girls and Boys ages 2-12
Miss R.D. Ward, Prop. GL 5746

FIGURINES - LAMPS - BOOK ENDS
Religious Wall Plaques
VISIT OUR LARGE DISPLAY ROOM
OPEN EVENINGS 8:30-9:30

THE MANUAL ARTS COY
2423 RIDGE RD. W. GL 5333

55

"Seein's Believin'"
DOWN REAL ESTATE NOW
With Frank L. Clark

**CEMETERY
SALE**
CEMETERY
SALE

**CEMETERY
SALE**
CEMETERY
SALE

**HALL GAINS
APPRAYER
SENIORITY**

The lot of a realtor or real estate salesman is not an easy one as some uninformed people might imagine. Some property owners who want to dispose of their houses for one reason or another consider only the fact of the commission involved if they list the parcel with a real estate firm.

They often fail to take into consideration the fact that a realtor stands the cost of advertising the property for sale in the daily papers and when special attention to the Catholic Market is involved . . . directly to Catholic home-seekers in the Courier Journal.

They often lose sight of the number of times a realtor or his representative shows a house before finding the right buyer . . . the disappointments often experienced in trying to finance a long-term mortgage.

Actually, and I have found out from experience, if the total commission on a piece of property is, let us say, \$500 . . . a really organization operating with any sizable sales staff at all would be fortunate if the sale netted them as much as 5% of the total \$500. Salesmen's commission, advertising expenses, operating expenses, salesman advances, to mention a few items, cut a big chunk out of reality commissions to a broker.

And the salesmen's role is not too happy either, if the truth be known. How many times do they show a house before they reach a closing? . . . how much running around is necessary before the right prospect for a specific piece of property is found? Often they have to finance themselves for a considerable period between sales.

The real estate profession requires a lot of intestinal fortitude. It is an exacting job and one that should not be attempted by amateurs or those seeking an easy way to make a buck.

If this page in the Catholic

SALES APPRAISALS
For Deposited or Specialty
HALL REALTY CO.
LO 3230 239 POWERS BLDG.

PAINTING

PAPER HANGING
AVRON TEXTURES
30 Years Service to
Rochester & Community
ALFRED DOE & SONS
113 Monroe St. Bldg. 2414
FD 2414

We do not make any false claims that an advertisement on this page will effect a sale. All that this newspaper agrees conscientiously to do is to see that over 50,000 Catholic families have this newspaper delivered to them by Uncle Sam Friday morning.

At the present time she is conducting a branch office of the Avon Associates Realty Co. from her home at 232 Wadsworth Ave., Avon, N.Y.

Mrs. Ford graduated from business school in Rochester and has for the past few years operated her own insurance business with Youngs & Lifford of Genesee, N.Y.

She is the daughter of Mr.

John and Mrs. George Perkins of

268 Wadsworth Ave., and resides with her husband, Norman Ford and their two children.

The Avon Associates Realty Co. was formed by William J. Bruckel of Avon last September. Mr. Neal B. Shaw, another local resident, is also associated with the company and conducts a branch office from his residence on Littleville Rd. in Avon.

The firm specializes in the

buying and selling of residential properties and farm properties in Avon and vicinity as well as the Conesus Lake area.

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