

# REAL ESTATE SELECTIONS

**SINGLES FOR SALE**  
**CATER-112** - Howard St. 2 bedroom home, fireplace, gas heat, kitchen, refrigerator, built-in oven, central air conditioning. Call Bill, 970-112.

**LYELL** - 112 - Outstanding 7 room home, featuring 1 1/2 baths, tile floors, kitchen, dining room and living room. Attached garage, double driveway, lot graded and ready for lawn. Call Bill, 970-112.

**NEW 3 ROOM** - 112 - 3 room home, 1 1/2 baths, tile floors, kitchen, dining room and living room. Attached garage, double driveway, lot graded and ready for lawn. Call Bill, 970-112.

**IRONDEQUOIT** - St. James only a step away. Priced under \$10,000 and includes a new home. Call Bill, 970-112.

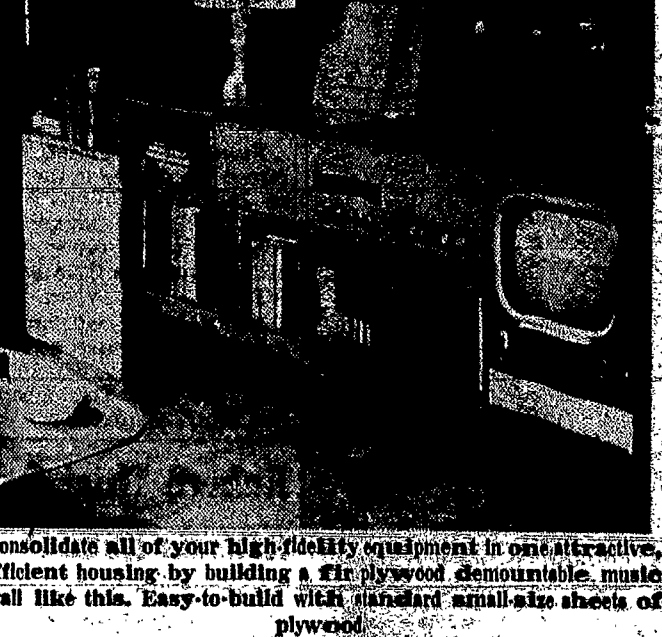
**IRONDEQUOIT - ST. CECILIA PARISH** - Near Blue-Cutter shopping plaza. 3 bedroom, 2 1/2 bath home. Call Bill, 970-112.

**ST. JOHN'S PARISH** - 112 - American home, 3 bedrooms, 2 1/2 baths, tile floors, kitchen, dining room and living room. Call Bill, 970-112.

**WATER WARD** - 112 - 3 room home, 1 1/2 baths, tile floors, kitchen, dining room and living room. Call Bill, 970-112.

**ST. ANNE'S AND ST. ANNE'S** - 112 - 3 room home, 1 1/2 baths, tile floors, kitchen, dining room and living room. Call Bill, 970-112.

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**CHILI** - PAUL RD. Turn right on Paul Rd. at Hill Ave. at Call Center. New Colonial home with 3 bedrooms, 2 1/2 baths, tile floors, kitchen, dining room and living room. Call Bill, 970-112.

**MARILDA RD. GATES** - 2245 1/2 Hill Ave. 3 bedroom ranch home, 2 1/2 living rooms, large kitchen, tile floors, built-in oven, range and dishwasher, full basement. Call Bill, 970-112.

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## CONVENTION OF N. Y. STATE REALTORS HITS RECORD-BREAKING ATTENDANCE!

Comparisons Of Real Estate Trends Abroad Cited

The largest convention in the history of the New York State Association of Real Estate Boards, June 22 thru June 25, held at the Sagamore Inn, Lake George, drew approximately 150 members and guests turned away because of lack of accommodations on the island, according to Ralph R. Bochar, president.

Other guest speakers who included Real Estate and Tax experts from California, Michigan, New Jersey, New York and Canada, were: the Honorable Leffert Holt, N.Y. State Commissioner of Insurance, Arthur R. Storm, Executive Vice-President of the George H. Beckman Corp., Teaneck, N.Y., William A. Walters of Los Angeles, President of the Institute of Real Estate Management of the N.A.R.E.B., and the Honorable Joseph P. McMurray, N.Y. State Housing Commissioner.

Discussion panels were conducted by a great number of experts in their specialized fields. They included: Louis Laronge, Cleveland, Ohio, President of the National Institute of Real Estate Brokers (Negotiating The Sale), Cyril DeMara, Toronto, Canada (Personal Investments in Selling Commercial Properties), Miss Nancy F. Reynolds, Westfield, N.Y. (Women In Real Estate), Thomas R. Donovan, Buffalo (Selling - Viggo Hansen, Buffalo (Capitalization Value of a Grape Farm), W. Sanford Durand, Orange County (Division Of A Golf Course), Edward J. Crawford, Jr., N.Y.C., President of the Appraisal Society (New York Thruway), Janice S. Winters, Westchester County (In Salesmanship Necessary), Kenneth D. Bromley, Schenectady (Multiple Listing Systems), Douglas Van Riper, Long Island, N.Y. (Office Boy's Chance Partner of the K. Lasser Co., Real Estate, N.Y. Federal Tax Planmer (2) Of Real Estate, and Gordon Williams, Detroit, Mich. (Using A Trade-In Technique To Increase Sales).

According to Bochar, Mr. Walters held his audience spellbound for 30 minutes, during which time he pointed out the relatively low standard of housing throughout Europe as compared with the United States. He cited that rent control has been in effect in Paris, France, since 1914, and that there is no building industry in that country. Walters declared that the Paris landlord is controlled as far as the rent that he receives, but the tenant is not limited in the amount he must pay a high premium in order to obtain a key from the tenant moving out.

In Sweden, it was reported that only 8% of the housing is privately owned, 92% being owned by the State and the State controlled cooperatives.

The national real estate executive went on to point out that in Western Germany the clearing and rebuilding of the ruins back home on a tremendous scale. More than two thirds of the shambles of war have been cleared and rebuilt. In Western Germany the speaker explained that the profit motive is, in effect, similar to our private enterprise system in America. They do have rent control but in most other respects it is a free economy. Compared to East Germany where less than 20% of the rubble of ruins have

been removed. Western Germany stands out as the bright spot of all Europe, the speaker said.

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## "Gallery Of Grandchildren" Well Begun For Realtor

John T. Nothnagle, "Gallery of Homes" originator, prominent realtor and the father of eight children became a grandfather for the first time June 5th with the announcement of the birth of twins (boy and girl) to his eldest son John T. Jr., 29, at Mousa's, 29, at Men-tane, Named Peter Joseph and Anne, the first entrants in Nothnagle's "Gallery of Grandchildren" have made an auspicious beginning and mother and babies are doing well, according to Mr. Nothnagle senior. No report on the condition of John T. Jr. was available, the realtor stated.

By a pleasing coincidence the twins were born during FR.

In our country, I venture to say, there are millions of hard-working people who have no cash reserve with which to buy a home, or an income sufficient to meet monthly payments of \$90 or thereabouts. Their rental prospects only, and in my opinion, Public Housing should justly serve them by making available \$50, \$60 and \$75-per-month rentals.

**William J. Matloy**  
 REALTOR  
 Residential Property Specialist  
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