



LABOR-MANAGEMENT TODAY INSIDE AMERICA'S INDUSTRIAL WORLD with LOUIS F. BUDENZ

This is a fourth of a series of timely articles on labor-management relations by Mr. Budenz, former editor of the Communist newspaper, The Daily Worker, who has returned to the Catholic Church. He is now professor of economics at Fordham University.

IV. The Job of Job Evaluation

If you make a visit to any modern manufactory — whether it be a plant of General Foods, General Motors or General Electric — the impress of management's hand is clearly to be seen. This is to be noted, for instance, in the various "systems" and schemes for ending "wage inequalities" by the series of devices running from "job analysis" to "job evaluation."

NO HEADACHES have been greater for management than the sore spots among the workers growing out of different rates of pay for relatively the same operation. And yet, almost every large plant has had hundreds of such conflicting pay rates in effect at one time or another. They arise from the rush of production needs, from the decision of a foreman under stress to create a new function and give it a new name and a new scale. To meet some of these difficulties, job analysis—the examination of the anatomy of the job—has been hit upon.

Scientific management, through Dr. Frederick Taylor and the Gilbreths, did not bring this device into being for this purpose alone. There are many other good and solid reasons for job analysis, for knowing exactly the type of skill, strain, and circumstances in detail which go into a given job. Without competent steps along this line it is scarcely possible to recruit workers intelligently for the jobs to be filled or to select the applicants with any degree of success.

"If the character of the job is not known by management, how in the world can a worker be advised of the kind of work it is or the right worker be obtained?" So the argument runs. And it is not an uncommon experience for concerns to report that as a result of job analysis, the discovery was made that several hundred names were used for correlated jobs that could fit into 30 or so standard classifications.

BUT JOB ANALYSIS — this

"process of critically evaluating the operations, duties and relationships of the jobs," as one personnel authority calls it—is the opening door for that rating of jobs which is now included in "job evaluation." It is this practice which Boris Shiskin, the economist for the American Federation of Labor, has just declared to be "a management tool," and which he also states "has come into increasingly wider use."

While concerned with the discontent that arises from wage inequalities, management is interested in job evaluation for a further reason: that along with "merit rating" of the employees it provides a sort of "cost accounting" of wage and salary determination. Since costs and their control play such a large part in our partly competitive system, this makes job evaluation popular indeed in management's ranks. It is no wonder that we see it, in various forms, introduced into most of our large corporations.

To make a pretty long story short, all such plans today fall into one of four classes. The first of these is the ranking method, under which jobs are allotted to certain ranks in accordance with their relative difficulty and responsibility. It was the earliest introduced, though not the most widely used now. Secondly, there is the grading method, such as has been used conspicuously by the Westinghouse Electric Corporation. Here grades of work are first set up—such as "unskilled," "skilled," "intermediate," "creative," and the like. Then the varying jobs are put under their respective grades or categories. The third is the factory-comparison method, created by Eugene J. Bengtson and introduced on the Philadelphia Transit Company's lines when the late Thomas E. Mitten was

the controlling force there. In this complicated arrangement, at least five factors that enter into work are taken into consideration — mental requirements, skill requirements, physical abilities needed, responsibility and working conditions. Then, their position in each of 25 key jobs is set out by giving to them certain weightings. Then, the division of the wage paid for each job into these different factors is made, in order to have a basis for judging the payment of other tasks and work.

THE INTRODUCTION of the monetary scale into this business of factor comparisons has been widely criticized. As a result, there has developed the much-used method of job evaluation. Here, among other things, each factor is divided into degrees. Thus, under "education required," the first degree would be "ability to read and write." The second degree would be "grammar school education or equivalent." And so on to a sixth degree which would distinguish a college graduate. Each degree is given a point rating, and the points thus total up the specific standing of each job. Thus, experience would rate higher in points than education alone. The sixth degree in education would, let us say, get 90 points. The sixth degree in experience, most likely, then, get 150 points—that being the rating of say over six years of experience.

From the position of the job — after all the factors were considered and the points totaled — the salary or wage of the job would be set.

This point method is recommended by the National Electrical Manufacturers Association and the National Metal Trades Association. It is used by the General Foods Corporation, the Wright Aeronautical Corp., United States Steel and other large organizations.

THE AFL ECONOMIST points out that the system has many serious defects—in that, for example, it bases itself on the studies of the relative worth of jobs in a single plant or company, that it is frequently arbitrary in its standards, that it is unnecessarily complicated and that it tends to shut out labor from effective participation.

This does not lead to a negative attitude on the part of the AFL spokesman. He insists that labor must show that a simpler and more effective method of dealing with the job evaluation problem can be carried out in collective bargaining. Beyond that, if labor is confronted with the introduction of a job evaluation plan by management, it should be prepared to take a positive position and have its own program in readiness. In a final eventuality the union can even accept the plan with the reservation that labor must have a voice at each step in its development. There is much more to this tale than just this. Enough has been outlined, though, to take notice of a definite management development. Even here we observe that labor puts itself in the picture by emphasizing that it must have a place at the "council table" in working out any plans affecting job standards and wage scales.

NEXT WEEK: "RISE OF THE LEGITIMATE UNION."

Holiday Becomes Holiday
Labor (N.C.) The Port of New York Authority has passed a law making December 8, the feast day of the Immaculate Conception, a public holiday.

A LOOK AT LABOR By A. C. Tuohy THE T-H ACT

The Watch-Dog Committee of Congress has recently issued a report on the operation of the Taft-Hartley Act for the first six months. The report is a glowing one. It claims that the new labor law has produced labor peace. It so states that the law does not need to be changed.

The Taft-Hartley Act undoubtedly has had some good effects. But it is difficult to say with certainty what those good effects are. Certainly, since last June there has been a diminution of jurisdictional strikes. The Act has been used to settle these jurisdictional disputes, so the country still does not know whether the NLRB can effectively arbitrate such disputes. But the new law has encouraged unions and employers to settle these disputes without the intervention of the government.

In addition, the Taft-Hartley Act has been responsible for labor unions taking stock of their public responsibilities. Labor leaders have been more conscious of the public aspects of their policies than ever before. Beyond these two gains, it is difficult to estimate what other good effects the Taft-Hartley Act has had on labor peace, the "watch-dog" committee to the contrary notwithstanding.

THE LACK OF STRIKES during the past nine months can hardly be traced to the Taft-Hartley Act, even though Congress would like to take the credit. Most labor agreements were renewed prior to the Taft-Hartley Act. Strikes, therefore, will occur, if at all, only after this coming August. Furthermore, labor leaders know well that strikes will only add to their inflationary troubles. The strikes will come only when the rank and file demand strikes. Only then will we be able to determine what contribution the Taft-Hartley Act makes to the settlement of these strikes.

The Provisional Government, demanding that the future western boundary of Poland be the Oder-Neisse-Schottin Line, expected a refusal from the Americans and British. The hidden meaning behind this was simple: if the U. S. and Britain refused to grant Poland the land in question, the Communist Polish Government could consider Yalta no longer valid.

STALIN FELT, too, that if the U. S. and Britain rejected the Polish demands, he could then say to the people of Poland "Russia is your only friend. The United States and Britain agreed to take the eastern part of your country from you and now do not wish to abide by their previous agreement and give you land in the West in compensation."

He had one other thought in mind. The Red Army controlled that part of Germany which had been promised to us. If Polish government demands were rejected, the land would remain under the custody of Russia as long as the period of occupation lasted.

I warned the Americans and British about the hidden intention of the Communists, and urged them to agree to the frontier demand but at the same time to insist that the Provisional Government live up to its pledges concerning the independence of Poland.

I asked Mr. Truman also to remember that our elections must be held; that the Communist Poles were attempting to break the Yalta agreement only so that they could avert the "free and unfettered" election which Yalta had provided.

MR. TRUMAN and the British finally agreed that pending the Peace Conference this land in question should come under the administration of the Polish state. An agreement also was reached whereby Germans living in that territory would be moved into Germany proper. Thus Poland got the "right" to stop the Russians from stripping that area. But it is a "right" which the spurious Polish government has never had the courage fully to exercise.

At the time of the agreement concerning the German territory, the Polish government pledged once again to make the election "free and fair."

There, Molotov told us that our share of the reparations which Russia planned to extract from Germany (15 per cent) would total \$500,000,000.

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The Coming Russian Terror By Stanislaw Mikolajczyk

INSTALLMENT II
(Editor's Note: In this week's installment Stanislaw Mikolajczyk reveals Russia's behind-the-scenes maneuvering at the Potsdam Conference—how the Communist leaders of Poland made territorial demands on Germany in the hope that rejection by the United States and Britain would convince the Poles that Russia was their "only friend.")

Immediately after I reached the comparative safety of my Krakow hotel, after running a gamut of machine-gun bullets on the third day of my return to Poland as a minister of the Communist-dominated Provisional government, I protested to the governor of the province.

"I can do nothing," he said. "There is nothing anyone can do about the Security Police."

I had contacted my mother as soon as I returned to Poland, and I soon flew to Poznan to see the dear old lady. It was our first meeting since the day I left in August, 1939, to join the Polish Army that was about to be attacked by both Hitler and Stalin.

ON JULY 1 I spoke to 50,000 more in Theatre Square in Warsaw. It seemed an appropriate time to joggle the Poles' memory. "How right Stalin was when he told me that Russia and Poland are not enough—that they must be allied to Great Britain, France, and the Slav nations and live in friendship with the U. S. A.," I said. "We Poles want to live as a free and independent people in the closest alliance with our neighbor Russia. You have shown well enough how you value the free strength and independence of our country."

The next day a friend of mine brought me a Communist booklet, meant only for Communist eyes. It concerned me.

"We must not let this man get too far out in front," it ordered.

I THOUGHT the Potsdam Conference might enable the independent members of the Provisional Government to state their case to American and British Leaders. But whatever we were able to tell them was overshadowed by concessions which the Russians later forced upon us. My position was extremely difficult—between Bierut and the others, acting on instructions from the Kremlin, set out to antagonize President Truman and Prime Minister Churchill, and after Churchill's defeat in the British general elections, Prime Minister Attlee.

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to the \$500,000,000 you've already received."

"What six billion?" I asked. "Don't you understand?" he asked coldly. "Poland has given Eastern Poland to Russia. The Polish property left there totaled \$3,500,000,000. You receive from Germany an area whose property is worth \$3,500,000,000. So it is clear that you have gained \$6,000,000,000. As for the Soviet Union, we are asking the U. S. A. and Great Britain for only \$10-

go back to Warsaw. My own Peasant Party had a rival, of the same name, but Communist. And it was in this atmosphere of tremendous political disorder and bewilderment that I left Poland to attend the formation meeting of U. N. Food and Agricultural Organization in Quebec.

While in Quebec and later in Washington, where I saw President Truman briefly, I obtained considerable UNRRA aid for Poland. But first deputy Prime Minister Gomulka simultaneously ordered the start of the newspaper attacks on me as a "Trojan Horse," "servant of Capitalism," and "reactionary."

The chairman of my party, Wincenty Witos, died while I was abroad. Upon my return to Poland in November, 1945, I completed the task of reorganizing the Peasant Party so as to separate it from the Communist

of the Big Three as early as January, 1947. Since more than 400 papers

WITOS, THE PEASANT PARTY, was in Poland, became known to the outside world. President Truman and Foreign Minister Acheson were among those who frankly called Poland a police state. Prime Minister Osobka Morawski demanded that I denounce Truman and Beveridge.

"You must tell them in a public statement that they lie; that we are not a police state," he ordered.

"But we are," I answered. "If you want to stop such talk, you must stop the cruel and inhuman activity of the Security Police. Remove the cause of their statements and you will not need to hear the consequences."

I was barred at the next Communist meeting. The worst of the abuse came from Osobka Morawski, Jacob Derman, the so-called vice minister to the Prime Minister's office but in reality the head of the Polish Politburo, Foreign Minister Modzelewski, and the Vice Minister of Justice, Leon Chajin. They infuriated me especially when they called me a "traitor" and "unpatriotic."

"To beat Modzelewski down," I was more than I could bear at this time.

"You're a fine Pole," I shouted at him. "Your real name is Fischer and you were a citizen of Soviet Russia." I said a lot of other things before I was through. And I finished:

"But I have one thing to thank you for. Your attacks on me have had just the opposite effect from which you desired. The Polish people trust me."

I thought this a compelling explanation. But Gomulka had no answer.

"What do we care what the people think?" he shrugged.

(Next week: The Communist Polish Government attempts to evade its duty to call a national election by staging a spurious "referendum.")

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