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earth and the earliest footprints the land have been urged to that you will find are those of a hasten public improvement, such Catholic priest. There is not a as good roads, to outlying secspot on earth opened up to man tions in the hope of encouraging that has not felt the presence of individuals to improve their hold-Christ's ambassadors, not a sav- ings. The most intensive kind of age tribe discovered that has not inspirational literature has been heard the gospel from the lips of issued until the franking machina Catholic missionary. Faithfully ery at Washington has fairly and to the very letter of the great creaked with the outgoing quancommission given to them, the tities of mail matter urging impriest of Christ's Church have mediate resumption of building, preached the Gospel to every na-tion and their voices have been been unable to still the voice that heard to the uttermost parts of causes indefinite delay. the world.

Revision of Values.

matters for the insuring public at the present time is the importance of giving continuous attention to the value of their lines or well paved streets, where property and the adequacy of the demand for houses is almost their insurances to cover it. To negligible and materials and labor some extent revisions of insurand borrowed capital cost too ances have taken place, but great much. apathy apparently exists, and it seems certain that the public have not yet fully realized the serious risks they are personally incurring on this account. Many fires are known to have occurred where it has been a source of surprise and disappointment to the insured to find himself a heavy loser, owing to his failure to have the fire policy readjusted to present conditions.

Owing to the considerable increase which has taken and is taking place in the cost of labor and of building materials and other commodities, it not infrequently happens that the amounts insured by fire policies are not sufficient to replace the property.

OWN YOUR

There is but one commodity that is immovable, imperishable and permanent. Since the earliest and speculate in the latter and problem at least. when operators so far forget its character as to permit, sanction recede. We have just touched of it in the bucket shopping class, mand is great and supply meait has always been an expensive ger, there must be high prices. mistake. Whenever and where- The country's biggest building ever real estate investments are year barely touched a total of in disrepute, the cause is over-building, over-loaning, over-sub-dividing or trading and "kiting" material mills of the country opactuated by speculation. When that starts it is only a question they will not be able to do, can of time when disorder and dis-produce only \$2,000,000,000 worth satisfaction upset the legitimate of materials when there is a poment begins.

America is now home hungry. as never before in the world's may develop mightily, for Enghistory, there are not enough land also needs a million homes. homes to go around. Building therefore, is the nation's greatest the building needs of America toneed. It is so vital to the wel- day is 1,000,000 homes, 128,000 fare of the country that the ques- factories costing in excess of tion of shelter in the industrial \$100,000.00 each, 325,000 factories cities has superseded in the costing less than \$100,000.00 each, official mind the war time pro- 5,000 schools and public institublems of food and clothing. tions, 50,000 apartment buildings, Thousands of men and women 120 major freight terminals. 14.are financially able to attain full 000 railroad stations and freight realization of the hopes that they sheds and 20,000 churches and have cherished for years, but theaters.
there is a strange, indefinite The Southern Pine Association with almost one accord has growth. bowed before the whispering mandate of this wavering phan-tom whose only word is "wait."

each year. Homes destroyed by fire require rebuilding. Two million marriageable men came home to waiting women's hearts and hopes; women who, through the lonesome, patient watches of the war, weeks ,months and even years, have been buoyed up by their dreams of a home of their own at the end of the waiting, but those who have bent their thoughts toward building have listened to that still small voice until today there stalks throughout the land of a famine the like of which the world has never

known. New York's Work

So sinister is the influence of this specter that New York appointed a committee from both branches of the legislature with

ment has been erected to him in powers to study the underlying causes of the dearth of homes. Go to any civilized country on Municipalities in every section of

The speculative builder is an honored business man, usually, and prospers when a normal market rules. Cheap lands and low One of the most pressing selling prices for the finished house are essential to his success

> This lack of attraction for the speculative builder all over the country is what is putting the nation's appeal squarely before the individual home builder. Uncle Sam asks him to help solve the housing shortage with the same patriotic fervor that he aroused within himself when all the nations stood in line and gave a mighty tug to help the Allies win. The issues now are doubly at our hearts. The speculators are waiting for surer profits. "But homes are not built for commercial gains." The architect who bids you not to hesitate to build is well informed, and the material man knows full well the added cost you will have to pay if you delay. If the home builder discounts this advice through the sacred murmurings of that specter that would bide him wait, upon the ground that both architect and OWN HOME bidder must be solicitors for work and profits while costs are high, he errs.

Country Was Behind

The country is 45% under constructed. The full recovery from classification of securities Real the great void seems to be de-Estate has held first rank as the pendent upon the harvesting of paramount article embodying tremendous crops this year and safety of tenure and inflexibility. the method of receiving interest The earth is not susceptible to payments from debtor nations. price fluctuations like its prod- in the meantime the home builder ucts. We invest in the former can help to solve the housing

or abet attempts to deviate from the surface of the existing deits nature by putting any branch mands for buildings. Where deand the long process of readjust- tential market for buildings already projected of more than \$4, 500,000,000. This does not con-With hearts yearning for home template the export trade which

"The Nation's Business" states

something that has been bidding makes the statement in the same them withhold the order to the magazine that lumber cutting in architect to proceed with plans. the United States is now three They seem to bow, as the nation times greater than the annual

The statement has been made upon good authority that Frence has to rebuild or rehabilitate over Marriages alone make necessary 500,000 buildings, which will re-300,000 new American homes quire some material from this country.

Would Regulate

These are the problems of the real estate fraternity and the homes destinies of these people rests in your hands. Can you, and are you big enough to meet it in a big, broad and unselfish way? I believe it no more than right that the Real Estate Board and Real Estate men should, as a personal and public obligation, try to preserve the equipoise by warning the public against and denouncing transactions that are off color and save for themselves the approbrium applied to the unethical. No man has the moral right to enrich himself by shady acts at the expense of men doing the lawful in the same line of

(Continued on Page 38)

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