

# How \$960 Made \$1,000,000

Eight years ago a young man started in the lumber business with \$960. Since then it has made \$1,000,000 for him.

That young man is HOMER D. BIERY of Franklin, Pa. Each \$100 of his original investment has grown to \$100,000.

That's the past record of the Homer D. Biery Lumber Co. Not a record of what SOME OTHER business has done, but a record of what THIS business has accomplished.

But on account of the phenomenal growth of this enterprise, through the great and increasing demand for lumber, it has become desirable to increase its capital, in order to finance this wonderful growth, and to provide for future development.

No ONE man can finance any of the great business enterprises of to-day. Even the Standard Oil Company (and Mr. Rockefeller has some money) sold its stock to the public.

You can get into this business NOW, due to its expansion. The Preferred Stock is selling for par, \$10.00, and you will get some Common Stock, FREE. It's a REAL OPPORTUNITY that you cannot afford to neglect.

## BECAUSE:

**YOU WILL MAKE MONEY.** For the business is making money NOW, and ALWAYS HAS.  
**YOU WILL GET DIVIDENDS.** For the Company is PAYING \$8 DIVIDENDS NOW on its Preferred stock, and will pay 10%.  
**YOUR INVESTMENT WILL BE SAFE.** For it's the most essential business in the world.

## AND THAT ISN'T ALL

The Common Stock you get free, is going to pay you wonderful dividends. Just consider what the business HAS DONE as evidence of what it is going to do.

The Preferred Stock offers you SAFETY and CERTAINTY.

The Common Stock offers you WONDERFUL FUTURE DIVIDENDS, limited only by the earnings of the business. And the best way to determine the future of the business is to base it UPON THE RECORD OF ITS PAST.

Don't you want to know more about this remarkable business? It will cost you nothing, and will not obligate you in any way. May we send you complete information?

Simply fill in and mail the attached coupon. Do it NOW before you forget it.

# Homer D. Biery Lumber Co.

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Rochester Office, Rochester Savings Bank Building.

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**COUPON**

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Rochester Savings Bank Building,  
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Without obligation, please send complete information regarding your business.

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City .....



## CANARIES ARE YELLOW

ONCE upon a time there lived a very small witch in a very small hut right on the edge of a wide, sandy, hot, glaring desert.

Now, just opposite across the end of the desert was a tiny wizard. He was about 1,000 years older than the witch, but that made no matter in this way that such people count time. The witch had a pretty niece, and the wizard a handsome nephew. Of course, the boy and girl knew each other, but of this the uncle and aunt did not approve.

"If I hear of your meeting that girl



I will turn you into a wolf," said the wizard to Don, his nephew.

"If you ever speak to that boy again I will lock you in the deepest, darkest cavern in the world," the witch told Adele, her niece.

One bright moonlight night the boy and girl met at a bush in the desert half-way between the hut of the witch and that of the wizard.

"Meet me here tomorrow at this time and we will flee from our homes," said the boy. "I will bring our donkey and in two days we will be beyond the reach of our uncle and aunt."

Now, the lad did not know that a tiny bird had been listening all the while. It was a wren which disliked the girl, for it was jealous of the attention given her.

Don ran away to the spot where his

uncle, the wizard slept. Adele went back to her aunt's hut, but behind her flew the wren.

That afternoon when Adele was spinning in a shed, the wren told the witch of the plot to run away.

"You see what kind of a child you have cared for so kindly," said the wren. "Here she is getting ready to leave you forever."

"I will follow them," replied the witch. "They will both die in the desert, but I do not care. My broth is cooking and will take a long time, but I can catch up to them. You know I can change myself into a wren just like you."

About nine that evening the girl, with a bundle in her hand stole out to the bush and there she found the lad waiting. She mounted the donkey, and they set off across the sand. It was cool. The moon rose and turned the desert into gold.

"We will go off in this direction," said Don. "We will have to cross the yellow water before we get into safety. As it is magical in its power, we must not let it touch us. For if it does, we will remain forever yellow."

Now after they had gone about three hours, the witch, in the shape of a wren, started after them. She caught sight of them just as they were nearing the yellow water. Don leaped across, then threw over it a log, on which the donkey bearing Adele came safely. The witch, who was later than she thought, flew fast and hard. As she skimmed low near the earth she fluttered just above the log when Don cast it down into the water. One end flew up and hit her. Down she tumbled into the magical water. In to it she went as a bird and out of it she came as a bird, only she was a bright lemon yellow. She fluttered about in a wild rage. She could not talk; only sang. Never again would she become a woman; never again be anything but a bird.

But Don and Adele got safely out of the desert and found a happy home among friends in the North.

(Copyright.)



## Off Again, On Again

STICKLAND W. GILLILAN

(Copyright.)

He thought that labor should be paid the very highest price. He sought the workmen's suffrage and he sobbed about their poverty and wept o'er 'meager wage'—

You would have wondered much if aught his sorrow could assuage. But when he bought the stuff produced by labor's 'underpaid,' He kicked his trousers nearly off because it wasn't made

A whole lot cheaper than it was—it pained him to the bone To see a workman prosper when the money was his own.

## THE MAN KNOWS

Even the man who won't agree that it pays to advertise knows mighty well that it doesn't pay not to.

Pucker—Brush Eloquence.

A great singer pours forth melody and is generally made happy by an encore and sometimes gets two or three and I think by the incidents of the past week Pucker Brush should have an encore of praise. . . . Mr. Hignett's sermon was certainly inspiring and the facts of the Christian life were laid down so forcibly to the congregation that it caused, with the help of the gospel workers, ten to come forward and take the minister by the hand and confess—Pucker Brush Items in Dallas County (Ia.) Record.

## IT WAS EVER THUS.

There was a man in our town Who would not advertise, And when his business ship went down It caused no great surprise.

## Finnigin Filosofy

A man remembers a kindly deed he done for somebody else long after th' one ut was done for remembers ut. By this we know ut is more blissid t' give than t' receive.

## Confirmed.

"Dearie, it is being rumored around that you are my boss. What? I say?"

"Tell 'em I'm not."

"All right, lovey."

## FRAGMENTARY CONVERSATION

"Scattering remarks," said the stenographer as she blew the parings away from the dicta-

# Beauty Chats

By EDNA KENT FORBES

## EXERCISE FOR BEAUTY

MOST WOMEN prefer coffee to bed and a hot bath to a series of exercises and a cold shower. Women are like cats in this respect, that they hate cold and avoid anything strenuous.

The result is that few of them get enough of the sort of exercise they need. One woman to whom I wrote advising fifteen minutes of exercise every morning, replied indignantly that keeping a six-room house and running two children was all the exercise



A little daily exercise will increase one's beauty and health.

she needed! But it never occurred to her that doing household tasks after a set rule made it all the more necessary for her to do some sort of gymnastics bringing other motions in to play.

The housewife ought to study out the sort of motions she does most frequently in her work, and take exercises that will benefit other sets of muscles. Stenographers and office workers need exercises for developing the chest, overcoming rounded shoulders and developing the legs, since their work is sitting and bending. Girls who work at machines going through one set of motions over and over, should pick exercises to use other parts of their body, lest they too grow one-sided in development.

Workers and idlers alike need physical exercising, based on scientific study. Fifteen minutes a day is ample, and includes the time for the bath. The result will be greater efficiency, longer youth, better looks and greater vitality.

(Copyright.)

# Last Night's Dreams

—What They Mean

## DID YOU DREAM OF SATAN?

THE mystics are not entirely agreed as to the significance of a dream of the devil. Some declare that simply to see the devil in a dream signifies that you will be very fortunate in life; others that it is a warning of temptation. Still others declare it to signify that evil influences are at work against you and that you have false friends. These two latter omens may be accepted without discrediting the first one; for a man may be very successful in life in spite of temptations and secret enemies.

Those mystics who put the very worst construction upon a dream of the devil admit that if you dream that you are fighting him successfully good fortune awaits you. If you dream that he overcomes you, look out for dangers ahead. To dream of satan also is a sign that you will shortly go away from home for an extended period. To the maiden it means that, her departure from home will be because of a happy marriage in all probability. But if it is not a happy marriage which takes her from home it will be some other pleasant or profitable occasion. But in any event remember in your dream the Scriptural saying: "Resist the devil and he will flee from you."

A dream of the devil often cited by the scientists is that of the famous Eighteenth century composer, Tartini. When he was only twenty-one years old Tartini dreamed that the devil suddenly stood before him. The idea occurred to him to hand satan his fiddle and see what he would do with it. To his surprise the devil took the fiddle and began to play a piece of inexpressible loveliness. Tartini was elated, transported, uplifted and awoke with the music still ringing in his ears. Seizing his violin he attempted to reproduce what he had heard. The result was "The Devil's Sonata," which has delighted so many generations. "It was the best thing I ever wrote," said Tartini in after years, "but, oh! how feeble, inadequate and inferior compared to the sonata I heard the devil play."

(Copyright.)

# OLD EGYPT'S GIFT

Cleopatra Lives in Fashions as Well as in History.

Clothes of Present Day Inspired by Styles That Date Back into Shadowy Past.

Indeed Cleopatra lives in fashion as well as in history. Ancient Egypt inspires some of the best of our new models. Egyptian effects, observes a fashion writer, supply the new and dominant note in many of our clothes. On the Egyptian type of evening dresses the embroideries are marvelous. Many of them are absolutely true to the design of the period of the Ptolemys, from the tombs of whom archeologists have wrested some of the most beautiful examples of needlework known to the ages.

Nothing is lacking in these Egyptian-style frocks to make them true to their period and origin. The skirts are long and wrap closely the figure. The wonderful embroidered panels rest flat. There are the long, looped bands which pass over the shoulders, seemingly suspending the tightly drawn draperies of the frock. There are also the closely drawn hip girdles, but always with the up-to-date touch which ties the historic period style to modern usage and makes it practical as well as acceptable.

One of these modern touches is the use of mantel-like trains which adorn many of the most extreme Egyptian styles. These mantles, flowing out to form long trains, make a modest covering for the almost nude back given through the Egyptian cut of the dress. They are, however, weighted with embroideries in metal, spangles and neck jewels. The mantle is often in brilliant contrast to the robe itself. Many of these startling dresses, which are in dull metallic tones as if darkened by the mold of ages from resting in tombs, have mantles of garnet, flame red or vivid green.

From the Egyptian girdle to the modern sash some of the models pass abruptly with nothing in between to link the two, and yet after all they are not so far apart in the final effect, especially when the broad ribbon sash is tied at a low waistline with a perky butterfly or oblong bow at the left side.

## COSTUME OF CARTRIDGE SILK



This mode, called "Ming Toy," is made of cartridge silk cloth embroidered with straw with satin palettes.

## GLOVE KID FOR BABY SHOES

Discarded Long White Handcoverings Make Splendid Booties for Chubby Little Feet.

An old pair of long white kid gloves will make two pairs of most attractive baby shoes. Have the gloves perfectly clean, direct Modern Priscilla, and press on the wrong side with a hot iron to smooth out any wrinkles. Cut soles and sides in one piece, making the soles large enough in front to come up over the little toes. Put a seam up the back and gather the fullness where the sides do not meet. Line the inside of the shoes with soft messaline ribbon, letting it extend like a binding a half inch over the right side of the top of the shoe. Trim with a shirring of narrow ribbon, matching the lining, and work two or three eyelets on each side, which may be laced with narrow ribbon or silk cord to fasten.

## "Parasol Skirt"

Scarlet taffeta with a tight under-tunic reaching merely to the calf, and a flaring parasol-like overskirt that comes to the knee and is made sure of itself with crinoline, topped off by a crushed bodice of scarlet gauze and all of it banded and striped by purple and orchid embroideries makes a wonderfully fetching dance frock. One of the few black lace ones was seen at this costume when it was shown last night at Elks.

# What They Mean

Trade Marks

THIS is an era of trade marks. You know the Quality of the product as well as the name of the brand or Trade Mark. And it is possible to secure a trade mark for your brand.

What Brand do you want to see on your? Lincoln carried a Brand. "Honest Abe." Such a Brand can or outlive its usefulness. "Trade Mark," "Do This," "Sunny Jim," "Always of-Other-Magie," and other a self-made Brand like "What Brand does your brand mean?"

Whatever your Brand is, that it really DOES mean the and the best that you have never thought of this Brand, think of it now. And have discovered what YOUR and where you are getting whole lot back of it. Stand for your brand. Brand is worth while. Make your brand really the BEST that you can get.

John Oliver Hobbes found Steephin castle, Vermont. Wright, has been purchased by Sir Thomas Brooke-Hitchcock, recently when offered at auction property was withdrawn when was no advance on \$25,000. It was the family residence of Mrs. Morgan Richardson, Mrs. Orville (John) Wright, the wilyly known author of much of her literary work on Telegraph.

Treat Cataract with... Of the 24 cases of cataract with radius by two new means, improved vision 50 per cent, with some in 87.5 per cent. In which was continued months to a year. fixed a little less than front of the eye. and harmful effects out by a Altos of injurious effects observed.

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