

### BLONDE HANDICAPED

DOES NOT SUCCEED IN BUSINESS AS WELL AS BRUNETTE.

The Most Dependable the Woman With Gray Eyes and Dark Hair—Points Considered by the Employer or a Engaging Employee.

Just why light hair and flightiness of character should be associated is not clear but that there is a relation between the two is the belief of business men and business women of long experience.

As proof of their theory they say that the great majority of the women occupying places of responsibility in stores, factories, offices and schools have dark hair. The exception, or most of them, it was asserted by a manager of a large establishment are of German or Swedish descent and have hair of a dull straw color, not the flax associated with the genuine blonde. The manager added that even a German woman who has arrived at the top in business is apt to have dark hair. Place the blond German in a department store and she will advance to a certain point and stop, it is asserted. Seldom or never will she take the command of a department or assume high responsibilities. She may not be frivolous, but she almost always lacks initiative.

On the whole, however, she wears better than the employee of American, Irish, English or French birth or descent with light hair; but that, it seems, is not saying a great deal in her favor.

"When engaging help references and experience are the two main considerations," said the manager. "Next I take in the applicant's general make-up."

"If she has holes in her gloves or other indications of lack of neatness I am apt to pigeonhole her application on the chance of some one else turning up for the job. I don't care what color hair she has."

Another applicant is dark haired not a trifle untidy and shabby and not so well set up as the blond girl. But my twenty-one years of experience tells me to give to her, not to the blond the place, provided her references are equally good. This describes the class of employee who gets from \$6 to \$10 a week.

Twenty-five years ago, when the department store business was young, employers laid far more stress on good looks than they do now. I don't know but what at that time golden hair might have got a young woman a job at any time. I do know that it won't get her a job now—in this store, anyway. The truth is I fight shy of golden haired employees.

"No, it's not because they want to run and look in a mirror oftener than dark haired women do, or that they are more on the lookout for admiration or more vain than others, but only that they are less valuable in a business way, less ambitious, less original, less capable, not such hard workers."

"The most dependable of the highest paid women in this store, with one exception, have brown, dark brown and black hair, gray, brown and black eyes. The cleverest one of all, to my way of thinking, has brownish hair and rather small gray eyes. And, by the way, gray eyed women, I find are smarter in business than brown eyed women as a general thing."

As regards intelligence and perspicacity the light haired girl is not without a champion. A man who employs quite a large force of stenographers was of the opinion that young women with blond hair were in these respects fully the equals of the darker haired type. Said this man:

"I venture to say there is no shade of hair that ever grew on a human head but has been seen in this office during the last seven years, and I can't say that I am prepared to give the palm to the brunette shade more than to the blonds. In fact, come to think of it, the fastest diction of a private stenographer has ever allowed me was given to a girl with bright yellow hair. She was a rattler at the type writer, too."

"Keep her! Well, no. The trouble with her was she took too many days off. Just when I was at the busiest along with some a note that Miss Smith was not well or that her mother was ill or that a relative had died. Perhaps it was all true, but I decided my work needed some one less unfortunate and who I could be reasonably sure would turn up every morning."

"And I succeeded. The one who replaced her is steady as a clock; never takes her on takes an hour off. 'Her hair! Well, come to think of it, it's quite dark.'—New York Sun.

**Bleaching Panama Hats.**  
Sun-spotted Panama hats which have done duty in preceding years can be given a fresh lease of life at very little expense. A little American cornmeal should be procured and made into a paste with the juice of a lemon. This should be applied all over the surface of the hat with a very stiff brush, and then rubbed off, when a second application should be made and the paste left to dry on. If finally the hat is covered with peroxide of hydrogen and bleached in the open air the renovation should be complete.

### LATEST AID TO SWIMMING

A Means by Which the Timid Swimmer May Learn to Swim.

Because a person cannot swim is no excuse now for not venturing into deep water—if he uses the electric-propelling machine shown in the illustration. This machine does the work for him and can be used as a life-saving apparatus or an automatic swimming machine.

The main body or case of the apparatus consists of a light aluminum box about twenty inches high, which



SWIMMING MADE EASY.

is adapted to be carried on the back of the swimmer. In the box is a motor, which is used to drive the propeller, situated in the rear of the box. On each side of the latter are bags for keeping the apparatus and the swimmer afloat. The apparatus is made as light as possible, and every precaution taken to insure the perfect working of the motor under water. Of course the swimmer, after the motor has started, can very readily steer any course he desires by means of the hands and arms. Attachments are also provided for regulating the speed through the water. A good distance can be covered, even by a novice, being regulated by the size of the fuel tank.

### GUIDES TO HEALTH.

When tired, drink hot water as a tonic. When hot and thirsty, drink it is a cooler for it never disappears.

Headache almost instantly yields to the simultaneous application of hot water to the feet and back of the neck.

Wrinkles in the neck are among the first signs that go to prove that a woman is no longer in her first youth, and when they do come they should never be neglected, but should be carefully massaged.

A good fattening emollient is, one ounce of cocoa butter, two ounces of lanolin, rub in well, forcing the pores to absorb all they will. Bathe in the morning with cold salt water.

### Japan's Empress A Teacher.

It was Hara-Ko who first suggested to the emperor what is unknown in oriental history, "the equality of men and women." With her own money, she sends every year five of the most talented women of the land to study in an American university, and these ladies are officially known as the empress's proteges. Accordingly to her wishes, primary and secondary schools have been established in all the principal towns. A college has been founded which does not exist in any other country, and in which the empress takes the keenest interest, namely, a school for noblemen's daughters. To become a lady-in-waiting, or take any part in court life, it is necessary to have been a pupil at this school, and the curriculum comprises all the arts, from painting and poetry to needle and household work. Court etiquette in Japan is quite a science apart. It must be commenced between the ages of ten and eleven, being long and complicated.

### HOME COOKING.

**Baked Apples and Bananas.**  
Core five apples, fill the cores with sugar and put about a two-inch piece of banana in each core; sprinkle with sugar and a dot of butter. Bake until tender through.

**Hot Creamed Cabbage.**  
Heat a rounding tablespoon of butter and sugar with one cup of vinegar and add one cup of sour cream beaten with one egg and a rounding teaspoon of flour. Let it boil two or three minutes, then pour on two quarts of finely-chopped cabbage seasoned with salt and pepper and dry mustard.

**Hot Ginger Bread.**  
Dissolve one level teaspoonful of soda in one cup of sour cream and one cup of molasses add one level teaspoon of ginger, one-half level teaspoon of salt, and two and one-half cups of flour. Bake in a shallow pan.

**Delicious Fruit Pudding.**  
Put one pound of granulated sugar and one pint of water over the fire. Bring to a boil, skim and strain. When cold, add one cupful of strawberry juice, the juice of one lemon, three tablespoonfuls of orange juice. Freeze.

### WORKING GIRLS IN A CITY

The Type Who Will be Successful And the One to Stay At Home.

There are several sorts of girls who should not attempt to come to a large city to earn their living.

One is the sweetly dependent girl—the girl for whom the folks at home have always fetched and carried.

The girl who is sentimental or super-sensitive has a difficult fight to make when she comes into the city. Those who have positions to offer want the best possible service for the money they are paying. They do not ask why you are earning your living, nor will they express the idea that it is noble of you to support your mother.

They may find that out in time and respect you the more for it, but the great question in their mind is "Can she do the work?" "Will she keep our interests uppermost in her mind?"

There are hundreds of harassed, nervous employees in every large city who are willing to pay salaries to girls who know how to spell and punctuate, and are willing to take an interest in the business. But they haven't a single moment for the sentimental, super-sensitive girl.

The girl who gives as little work as possible for the money she receives had better not attempt to live in a large city or she who feels that a salary of six or eight dollars entitles her to do half-hearted work.

The girl who has not plenty of good clothes and a little sum of money saved to tide her over the period of waiting a position had better give up the idea of coming to a large city until she has acquired both.

But the girl who has a trade at her finger tips, who has come to realize that in her home town she can rise no higher if she is an expert stenographer or book-keeper and can keep the affairs of her employer locked in her breast, who has neat clothes and some money, if she has faith in herself as a worker, she will make a much better living and have better opportunities in the large city than would be possible in the small town. Philadelphia Press.

### Girls Jumper Dress

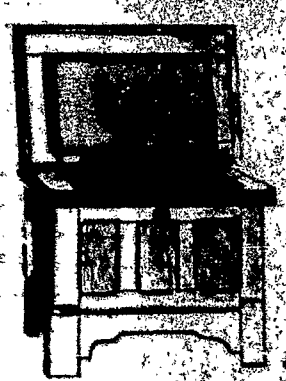
The jumper dress is quite as pronounced a favorite for the younger



girls as is the jumper blouse for their elders and here is an exceedingly charming little frock that exemplifies the style peculiarly well. In this case it is made of plaid French gingham and is trimmed with a simple binding, but any of the heavier weight materials can be used, it is worn over a white gaiter. The model, however, is one of those useful ones that can be converted from a simple morning frock to one adapted to afternoon wear as one material or another is chosen, the design leading itself to almost all occasions.

The dress consists of the waist and the skirt. The waist is gathered at the lower edge and joined to a belt while it is held in place by means of straps and is laid in backward turning plaits.

**The Child Who Contradicts.**  
A natural habit of every child is to contradict, and this should be overcome as soon as a boy or a girl develops it, for of all disagreeable and overbearing persons those who aggressively contradict are among the worst. Parents cannot be too particular in teaching their sons and daughters to disagree courteously, which is not at all incompatible with doing it positively. "I beg your pardon, but you are mistaken" is quite as much of a contradiction as saying "It isn't," and it is far better manners. "I think you are mistaken" is another way of expressing the opinion. A mother need not be afraid of making her child a prig by teaching him such little things. They are as important to him as his knowledge of how to speak grammatically.



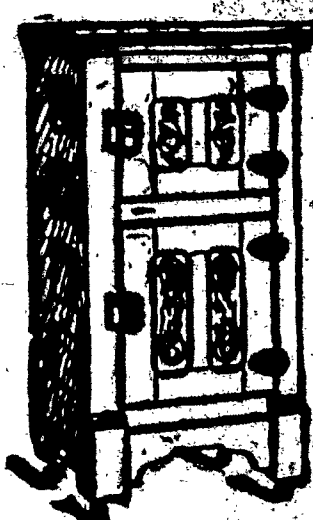
# HERE WE ARE AGAIN

As "Dan Rice" the one-time King of the sawdust ring used to say, "The 'Keep Cool' argument in summer, is of greatest importance to every devoted housekeeper, especially as to our 'Frost Queen' Refrigerator. It seems needless to say that all food supplies should be kept in a dry, cool sanitary receptacle. Of these there are many, but few merit praise. The 'Frost Queen' knows no competitor, and cheerfully invites your attention to its many

## "FROST QUEEN" FACTS

Built from best material, and being of scientific construction, they SAVE the ice—whether the thermometer registers '60 or 95 in the shade." They are lined in either zinc or white enamel. The "Frost Queen" HAS and KEEPS that cool necessary temperature, which you have a right to expect, at the least possible cost. Call and see them before assortment is broken.

18 Sizes—from \$6.75 to \$60.50



- \$9.45 Accommodates 35 lbs. ice, zinc lined, 2 shelves.
- \$11.95 Holds 45 lbs. ice, hardwood case, 2 shelves, zinc lined.
- \$13.95 Takes 65 lbs. ice, hardwood paneled case, 2 inside shelves.
- \$19.13 Takes 75 lbs. ice, white enamel lining, 2 shelves.

- \$24.30 Holds 100 lbs. ice, white enamel lining, 2 shelves.
- \$28.35 Takes 90 lbs. ice, double door, enamel lined, 3 compartments, 2 shelves.
- \$16.65 Holds 60 lbs. ice, zinc lined, hardwood paneled case.

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EVERYTHING FOR THE HOME 116-118 STATE ST.

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### French School Meats.

In some of the rural districts of France every boy or girl takes to school in the morning a handful of vegetables and puts them in a large pan of water. They are then washed by one of the other pupils, who take turns at performing this duty. Later the vegetables are placed in a kettle with water and a piece of pork, and are cooked while the lessons are going on. At 11:30 each scholar has a hot bowl of soup. To cover the cost of fuel and meat the richer pupils pay a small sum each month.—Exchange.

### Man-of-War on Paper.

Each man-of-war is built upon paper before a single plate of steel is forged. Not only are the length and breadth of a ship decided upon, but the naval constructor can tell to an ounce how much water she will displace when her armor and guns are mounted upon her, how many times her propeller will revolve in a minute with a given pressure of steam, and how many tons of coal an hour must be consumed to attain a certain rate of speed.—London Tit-Bits.

### Safety of Our Railways.

So great are the precautions taken in working the railways of Great Britain and Ireland that no simple accident ever occurs now of a serious nature. Even when a signalman makes a mistake much time and carefully conducted inquiry are necessary to ascertain, not why he made it, but how it was possible for him to make it. It is because all contingencies seem to be so fully provided for that some catastrophes are never explained.—Engineer.

### Patent Medicine Profits.

A bill has just been carried through the French Chamber of Deputies which proposes to tax French patent medicines to the extent of 10 per cent on the selling price. It has not yet received the sanction of the Senate. Some startling figures have been revealed. A certain pill brings its vendor \$24,000 a year, a tar capsule \$32,000, and a preparation called "phospharine," brings a profit of \$48,000 a year.—Exchange.

### The Channel Tunnel.

The only practical objection that I see to making a tunnel is that while the civilian mind is in an unreasoning condition and the military mind throws its weight on the same side, the existence of such a tunnel would furnish our panic-mongers, already too potent, with a new bogey, and possibly lead to increased armaments and needless expenditure of public money.—Truth.

### Overcoming a Difficulty.

Winding a small bridge too low to allow the passage of his barge, a German skipper ordered 300 Grenadier Guards from a neighboring barracks to step on board and act as ballast, thus lowering the vessel in the water and passing the bridge in safety.

### Making An Old Age Pension.

Eight years ago Norway began to put away a certain percentage of the profits coming to the State from liquor selling for an old-age pension fund. This year amounts to \$1,444,444.

### Wages of Cotton Spinners.

The average wages paid in the Lancashire textile industry for cotton spinners range from about 10s. a week for those who work in the spinning room and 12s. for carding operatives.

### Influence of Bootswomen.

It is not surprising to find that these qualities—intellect, grit and strenuous endeavor—that have brought the manhood of Scotland to the front, should also be a marked characteristic of Bootswomen.

### One of the Early Unsettlers.

Aaron Burr was hunting for Micah Gassaway's island. "It's somewhere long here, I know," he muttered, consulting his map again. Tying his shirt to a tree near the top of a neighboring bluff, he waited for the Ohio River to subside.

### African Man's Asset.

The African woman is the African man's greatest worldly asset. The more wives he possesses, the more wealthy he is esteemed to be. Wealth is as good as gold to him although her eyes are being opened to the fact that she has a personal power for earning money.—Womanhood.

### Cash or Credit.

Women should not get credit. Neither should men. Cash is the sure Tradesman's way. He would have a bad time for six or twelve months and many a lady would have to "live low" but in the end we would get both our trade and our money, and she would get her dress and it far less cost.—London Opinion.

### Italian Time.

In Italy time is reckoned on the twenty-four-hour system. Thus, 1 o'clock in the afternoon is there designated as fifteen o'clock. Midnight is 24 o'clock. The good sense of this plan should commend its use by all enlightened nations.—The Travel Magazine.

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