Conspicuous for Lack of Improvement in Novelties

AMERICA A GOOD BUYER

Russia's Trade and Commerce while Orude in Methods are Well Established-Merchants of the Fair Widely Varied-How We Bargain For Her Skins and Hides.

Nijni Novgorod, literally and really the "New City," counts back a practically uninterrupted series of annual fairs for upward of six centuries. Niini, as it is familiarly called, is logically and topographically the meeting place for all the Russias.

The Fair city itself is built upon the flats across the river, or, rather rivers, for it is here that the Volga and its tributaries, the Kara and Oka. meet. A pontoon bridge connecting the two towns is built every summer and taken down in the fall, so that it may not be injured by the winter floods.

Nowhere on earth can be found a more truly cosmopolitan crowd than assembles every fall at the Nijni fair, and the jargons of tongus would puzzle even expert interpreters. The sounds of English, French, German, Italian, Spanish, mix and mingle with those of Chinese, Indian and Persian When we consider the wast volume of the trade transacted in these six weeks, and that traders and workers not only do business here, but here live and find their amusements, we do not wonder at the general activity of the fair itself. The actual amount of business during each fall fair amounts to over two hundred million dollars, this not considering the contracts for future delivery which would increase it vastly.

Russia lacks aggression commerdally. Nations must go to her for wares rather than that she present her goods for observation. It is the trade that comes to her rather than that she reaches out to grasp that constitutes her commerce B. at manage as she does when cast upon the greater part of the merchanding marketed at Nijni is brought to the fair by water. For weeks before the fair is opened the rivers are alivewith every sort of craft bringing in dren, to keep her family together? its cargo, and for weeks after the Was there ever a man under such close of the fair the rivers likewise circumstances who could do it? are the scene of active traffic Nija is the terminus of the railway from ability in that woman's make up? Moscow, and is in communication with all the lines of Russia and the western world, while the Volga end pered by men, husbands, fathers. its tributaries connect it with the re | brothers | And they are also ham-It is a site unrivaled, being directly on the chief route, all travel and ability, put to the severe test did not traffic from Siberia converge there

greatly in evidence at the Nijnl falc, certed by the least scipping of a cog a fact not so stronge when we remember that American shoes are the finest in the world and everywhere so acknowledged even in ness, but in the bonne, it seems a Paris. It is the American shore manufacturer who has made shiny against the sex that customs and leather shoes a thing of utility as well as beauty, and has called upon the Russian emptie for the wherewithal to do it.

The original patent leather was most unsatisfactory from the point of service, but it held vogue because of its smart appearance. So American manufacturers set about productindefatigably. Scarcely a week slips ing a shiny leather that would com- by that some addition is not made to bine beauty and satisfactory ser- the collection of household utensils. vice. Coarse grained boat or calf and while not all are absolutely es leather was used at first, and for this sential to the culinary operations in the first "daub," as it is called, had to be unusually thick to fill in the inequalities of the skin and make a smooth surface, which, after much sandpapering, would take the final coat of varnish that insured the desired degree of shininess. The result, it goes without saying, was a thick, inflexible leather that soon cracked. the "daub" and varnish both, so that the leather gained an inevitable reputation for general unreliability The experiments continued till at last a skin was found that in itsei was sufficiently closegrained to hold the daub without heavy or undue "filling," giving a leather that was beautifully shiny, but still flexible and thin. The coltskin filled all these requirements. It is flexible. eminently so when compared with its congeners, and requires a very thin "daub" to fill in the pores, so

The question was to get a sufficient supply of these skins. The markets of the world were scanned. consular reports consulted, and the result is a close relationship between the manufacturing shoe centers of America and the vast and frozen steppes of the Russian empire. And to-day a goodly and gro.ving number of the population of the United States tread in shoe leather grown in Siberia and marketed at the Nijni fair. Leather buyers from all over the world gather there, but by far the greatest quantities of the coltakin are bought for our New England factories. Each year finds the American purchase of skins heavier than before. The qualities of these skins and the perfection of the processes of manufacture, have redeemed the shiny leathers from the stigma of unreliability they so long carried, so that one may now gratify his taste for style in footwear without-materially-depleting his income. Pittsburg Dispatch.

that its good qualities are not lost in

transformation into the leather of

commerce.

News from the Russo-Japanese war came more quickly and accuand then It die during the Span-

WOMEN EXECUTIVES

ABLY DEFENDED BY A BRIL-LIANT MEMBER OF THE SEX.

Cites Instances Where Men Have Falled in Similar Positions-Claims They Are Hasnpered By Men, Fathers and Brothers,

A writer in a current magazine has this to say. "I for one, make but little executive ability" It is needless to say the author of this sentiment is a man

It is not the first time that woman's executive capacity or ability has been assailed by critics who do not recognize this quality in women when it does exist, says Ellen E Miles, author, member of Sorosis and advocate of higher education of women. Women have as much executive ability as men. Whenever they have the opportunity to prove this they can do it. The great trouble is this Woman's executive ability is not called by that name, in fact it is seldom recognized at all It is regarded merely as what the ought to do, but if a man did the same thing we should certainly hear about it

Woman's life through custom has been more or less sheltered, consequently not many women in propor tion to the number of men have had the chance to demonstrate their ability, but I will cite a few instances which I think will prove that woman is not lacking in this quality so calmly appropriated by mere man's opinion to himself Consider the number of women in New York City who run big boarding houses alone Does not that prove executive abil-Consider the women dressmakers, proprietors of big establishments run and controlled by them-

Consider the milliners, the private secretaries and other business women

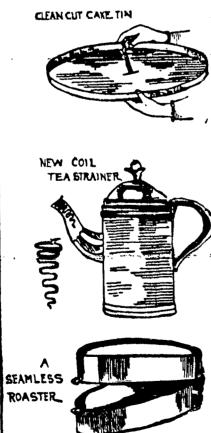
Then think of the women educators, heads of big schools. Certainly there is no doubting executive ability in that quarter

And then, consider the mother with children. How many men could her own resources? Does it not mean executive ability for a mother of small children, left | nulless, to start out to educate and raise those of the Where is there a lack of executive

Thousands of women have capacity and abi'ity, but they are hamwas a crisis when woman's executive assert itself Can the same be said The American leather-buyer is of men who are positively disconin routine work?

When we consider the big field of women workers, not only in bustpoor sort of statement to make convention have tried to rob of intelligent recognition

To Lighten Culirary Labors. The housewife need have no fear that the inventors and manufactur ers are not looking after her interents these days, for they are doing so



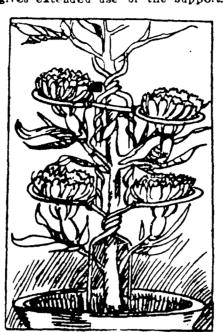
the average household, they are all designed with the end in view of lightening labor for the presiding genius of the kitchen and therefore call for some attention.

Among these new productions is the cream whip. A tea strainer that fits the spout, and the distinctive feature of which is its spiral form. is another recent addition to the kitchen collection and so, too, is the seamless roasting pan-an exceedingly handy culinary contrivance and certain to outlast the ordinary type of baking tin. Then there is a new cake tin with knife attachment that admits of the cake being slipped out in the most expeditious and satisfactory manner. The accompany ing sketch gives an excellent idea of these household novelties for all of which the claim may truly be made that they are practical.

SUPPORT FOR FLOWERS.

Dozen or More Can Be Arranged One . Above the Others

Amateur gardeners and floriculturists will find the flower supporter Illustrated below of interest. An indiana florist, designed it for maintaining carnations and other flowers in an upright position during the period of their growth or at any time It is made up of a series of horizontal rings adjustable on a standard in the center The rings can bold to say that I belive women have be formed either singly or in pairs, the latter being preferable, as it gives extended use of the support.



Flowers on Each Side.

The rings can also be made of different sizes, and the support utilized for either large or small plants. The supporter is constructed entirely of wire, bent and twisted in the shape required. The standard is inserted in the soil of the flower bed, with the flowers on each side. The rings can be adjusted in different positions of elevation on the standard, according to the height of the flowers

HOME COOKERY.

Beef Loaf.

Two pounds of lean beef chopped fine three eggs well beaten, four soils crackers tolled fine, salt and repair to taste and one teaspoonful. of leatter. Make into a loaf and baste occ stonally with butter and water Cool before slicing

Lobster a la Newburg. Melt two tablespoonfuls butter,

add the meat from a two pound lobtwo eggs one third cupful cream; cool weather coo, intil it thickens, stirring all

Prult Jelly.

Make a lemon jell, from gelatine and the garment is altogether noted and when it begins to congeal, stir in lightly a mixture of fruits cut small Use bananas orac, es pine apple and grapes, turn into a mould and set on ice to haiden. Serve with whipped cream and lady fingers.

Ginger Bread.

One cup molasses one half cup lard one teaspoon ginger one teaspoon salt, ere, in the se then add one cup hot water, flour enough to make batter that will oin easily off spoon. Dake in slow oven

Neck Shows Signs of Age.

The neck frequently shows the evidence of age before the face 1.1t the tell tale wrinkles in front and bollows back of the ears, long lines at the sides a dark ring round the neck, the double (and sometimes til, let chin, are not beautiful to gaze upon, or welcome to those who possess them. Yet all of these could be largely prevented. Tight collars. ard stocks are accountable for meny of the lines at the sides of a woman's neck. The carriage of the head, and illustration cheviot is stitched with even one's position when sleeping, Belding silk and closed with handhas much to do with forming a dou- some dark pe and buttons

Don't Neglect Your Appearance. Make the most of your personal appearance Neatness and freshness have charms of their own, and will largely make up for the lack of a

If you are pretty, don't think you can neglect your appearance and rely solely on your looks for charms. Prettiness given a proper setting be comes still more attractive, says Ho ae Chat If you are clever, make you self pleasant to look upon as well as to listen to. There is no need to stand prinking for hours, but a few minutes spent in front of your looking glass will repay you, and the time will not be wasted. Neatly dressed hair and well adjusted clothes add an air of distinction to any woman.

How to Serve. When the lady of the house begins to pour the coffee, take a cup as it is filled, move quickly to the right of the person for whom it is intended and place. There is no choice about this, as each cup is made to suit the individual taste. At the home breakfast the lady puts in the sugar and cream. At a formal or company breakfast, cream and sugar are passed. The lady puts the cup on the tray and the cup is passed at the right. The lady of the house is served last for coffee.

WHEN SHE WORE OLD CLOTHES.

One Woman Found Them a Handicap in New York.

We had been there but a few days when our house took fire and proved a total loss in the excitement I was able to rescue only one dress, asys a writer in the American Clothier You can imagine how I must have looked after my long trip from the West, after which I had been so busy I had had no time to have it clean sed. Some neighbors very kind. ly offered to shelter us for a few dais until we should be able to establish ourselves elsewhere During this time I was obliged to do a great deal of shopping, in or ler to replace the several necessities which had been lost, and at every purchase the inliff-reness of the sales peci, whis so manifest that more than once I wis obliged to complain to the head of the house in order to be waited upon courteousl.

This is only one of the minor troubles which I was forced to undergo during this period when I was obliged to confine myself to the one dress already mentioned. Another instance occurred when I decided to call at a certain large hotel to see an old friend from Denver, who was spending a few weeks in New York Upon entering the hotel I approached the desk and requested the room clerk to send my card to Mrs B . , which he did after a great deal of hesitation and persuasion A few moments later the bell boy returned saying that Mrs B - knew no one by that name in New York It look me some minutes after that to persuade the room clerk to permit me to converse with Mrs B --over the house 'phone, in order that I might introduce myself as late of Denver, but at present of New York When I had succeeded in making myself known and Mrs B - had come to the reception room to welcome me in person, the clerk was very problem in his apologies, and Western anylogs to do anything inhis jown to remain in the good grices of Mis B and myself

This one incident will be sufficient to slow you that although the best hostelries in the city had welcomed me men my anival when I was suit ably dressed, they were overready to expel and ig none me a few days later When my misfortune had reduced me to my one travelling dress

Misses' Cont.

Sach a loose smart yet comfortable coat as this on races a very ster cut in pieces, two tablespoon | necessary leadure of any girls' wardfals sherry, one quarter teaspoonful robe It can be made from smooth salt or half saltspoonful pepper. faced cloth or from rough, from cook three minutes, add the yolks of plain color or from mixture for the

It to come ext coming season. The darts at the shoulders are novel and becoming



for its air of simple elegance. In the

The coat is made with fronts The head should be carried enet backs and under arm goves. The when walking, says Woman's Lafe from are fitted by means of darts at When reading or sewing the chim the shoulders, and are supplied with should never be dropped on the patch pockets, while the curved chest, but the book or work should seam at the back means most satisbe held in a position that will allow factory lines. There is a regulation the chin to be held moderately high. collar with lapels at the neck and the sleeves are made in two pieces with turnover cuffs.

GUIDES TO HEALTH.

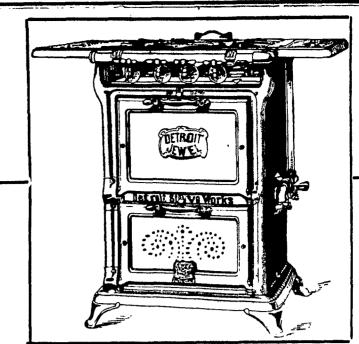
Black heads when extracted are liapretty face or a large dress allowble to leave "enlarged pores" Always avoid the upper lip and sides of the cheek when making the nightly application of cold cream and the growth of hair on the face will be prevented by their use.

> For sluggish circulation try rubbing just before retiring, or in the morning, with a flesh brush, or if the skin is very tender, with a coarse

As a usual thing cold feet are due to bad circulation, but often footwear is more or less responsible. Thick, substantial-soled boots or cork soles inside the boots will do much toward remedying the diffi-

The Saving Thought.

What has saved the reputation of many a cake or biscuit is the thought of a young housekeeper who had great difficulty in remembering the right proportions of cream of tartar and soda when used together. Cream of tartar with two words, she remembered as two parts. Soda with only one word she called one part. Hence she never forgot that it required two parts of cream of tartar to one of socia.



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