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WASHINGTON LETTER.

Browth of Our Trace With England. American Goods That Sell Abroad. Undersailing the Briton.

[Special Correspondence.]

Some time ago the state department undertook to teach mis distances and merchants in the United States how they must approach furtien starkets, and for years out a sale here then during instructions first these was. First the Shath american ordered and we se use profession species of the poly could be loaded on manichants. They consul h France showed us how hadly our coton was packed in comparison with the otton from other countries. Again and gain consuls in different parts of the world have pointed out the necessity of the personal introduction of goods. Exporters Are Slew.

But the exporters seemed slow of comprehension. Instead of sending agents to England, for example, they solicised London or Liverpool firms to ake agenciès for American specialties manufactures or in certain products. The older and wealthier these firms, the hore conservative they are. Operating on resognized lines, they have besituted to take up new commodities and have been slow in pushing them when they did. For this reason many an enterprising American firm has found itself with very respectable agents in Engfand, but without trade. Recently some Buited States houses have discarded this old time method, have sent over their own agents and their own traveland called upon large retailers, di rectly soliciting importures. Writing about their experiment, Come Meeker says that if the result has been as bene-Acial in other parts of England as it has been in Brackord the firms have reaped grich bervest and have imagnified a fusiness that will continually grow

An Astoniahing Fact. Some weeks ago, he says, the reprecontative of a New York brass founder called at a prominent hardware estabfishment in Bridford and offered the skency for brass valves. The house did not see its way clear to take it up, but arival establishment did. The first firm soon found out that the traveling man for the rival firm was making \$35 per week extra as his percantage or commission on the sale of the brass valves alone. A second man, representing another brass founder in New York, now appeared on the scene, and the house glad to take the line up. The astonish ing result is this: They pay the American firm \$8.60 for the same quantity and quality of goods they paid British makers \$5 for, and the carriage by sea and rail from the United States to Brad ford is b'per cent less than from Loudon by rail alone to Bradford.

Carrying Coals to Newcastle. to Newcastle go into any cutlery or bardwere shop in Bradford and ask for shears. You will receive a pair bearing a Newark or Trenton (N. J.) imprint. They are considered superior in every in front. way, and one of the strange things about it is that they must be purchased through Sheffield, which is supposed to be the rival of American cutlery manufacturers. These shears, a dealer said to Mr. Mecker, are superior to all others because they are "sweet cuttera." The shears used by tailors and cutters are al most entirely of American make.

The safety razors on sale at English outlers are of American make. They are sold in sets of seven to the case—one for each day in the week-for \$5 per set. This places them beyond the reach of all but a select few Judging from the advertisements to be seen on billboards, in railway stations, on the landscape and in the newspapers one would think England a land overflowing with soap. yet it is a fact that shaving soap made in Connecticut now has the call. It is used and sold in all first class barber shops and is recommended by barbers to their customers as being the best and purest extant. It retails in cake or in shaving stick for 25 cents and has become quite an item in American exportation. The thousands of hair clippers operated on the lawn mower principle which are used so much instead of shears to cut bair are of United States manufacture.

Other Things England Buys. Furniture from the United States of nearly every description can now be had in England. It is good and cheap. Lumber for boxes and various woods used in manufacturing and for picture frames are also imported from the United States. One daily newspaper at Bradford uses the Thorne typesetting machines. The proprietor of the Bradford Observer has just returned from the United States, whither he went to purchase a new printing press. One Bradford firm of jewelers alone has a stock of 20,000 American watches. The small American clocks and alarm clocks are also in great repute. These are imitated by German makers with an inferior ar-

ticle, which is sold cheaper. American food products, such as cheese, bacon, lard, hams, flour, wheat, prepared cats, barley, corn, mutton, beef and an enormous variety of tinned or canned goods are on sale at all English grocers and provisioners. In the latter are included canned tomatoes. peaches, pears, apricots, plums, cherries, green corn, baked beans and beef extracts; also pressed or corned beef, dog presents a comical sight hanging mutton and beef tongues and the various other edibles put up by Chicago and Omaha packers. This year apples are rolling in from the United States by the thousands of bushels, and the United States is the chief source of from \$5 to \$40, according to the decorasupply. They retail at the small shops tion. at from 2 to 4 cents per pound, according to quality. In season great quantities of Florida and California oranges

also are imported. It has been said that England would never pick a quarrel with us because we are a source of such a large income to the English people. This condition may change if we continue to invade English markets with our wares.

CARL SCHOFIELD.

WOMAN AND FASHION.

Graceful Handkerchief Trimming on Gowns and Blouses - Dainty Tea. Jacket-A New Occupation.

A Parisian gown of recent importtion is made with an extremely pressy from the wrist to the shoulden. The yest is also finely tucked, and the collection of revers are made of thirquois upon it. All of these are hemmed at the edges like a pocket bandkerchiel. and they are caught together at the throat with handsome cabochons which



NEW AND STYLISH match the ornamental belt at the waist, The ruffle at the neck is of soft brown silk, and the en tout cas is also of silk

with brown and blue stripes. The hat which completes this stylish long brown and blue ostrich feathers,

The graceful bandkerobief trimmings in Soribner's. are used on blouses. They are also used with very good effect to make alceveless vists for winning with open coats, and in this case the borders are out off and the top of the vest. Rich squares of velare too beary to make juto frilis, and

Dainty Tee Jacket. carried out in a brocade with wide a loss of 2.117 killed and wounded on stripes, having in the one stripe floral the British side, while the Americans gara."-Washington Star. designs in pompadour colorings on a had only 6 killed and 7 wounded, was pry white ground and in the other held to be impossible. The Duke of tiny flecks of silver on a pale blue back. Wellington was particularly savage in ground striped with gold. The coat is his denunciation of the "Yankes lie,"



cade to show a vest of turquoise blue dies' Home Journal. satin, down the center of which a wide

band of gold galon is placed. The front of the coat is softened with draperies of ficelle lace, while the back is out with the long Louis Quinze basques, which are so generally becoming, the brocade being arranged in those carefully planned folds which give such length to the figure, while the stripes are so contrived that their design is matched to perfection. This coat is lined with turquoise blue glace silk shot

with silver. How Small Dogs Are Carried,

The New York swell girl carries her pet dog wrapped up in a contrivance that resembles a shawl strap. For the winter season the carrying strap and blanket is generally red, and the small limply from the gay colored bundle as it depends from the lady's hand. The Herald, in calling attention to this fashion, tells that prices of the carrying harness and blanket vary all the way

A New Occupation.

A young woman connected with the New York Woman's Exchange is reported as having taken up a line of work in which she has few competitors. She is a photographer and takes interiors of house, home pictures of the person's dwelling therein and anything else of the kind that may be required which needs a camera on the spot.

CURRENT MISCELLANY

The tallest trees are to be found in the state forest of Victoria, Australia. They belong to the encalyptus family and range from 250 to 500 feet in beight. One of them that had fallen was found by measurement with a hope bodice trimmed in handkerchief style, to be 455 feet from the receipt of their which is quite new and very popular fact paint at present. On the other aids this dat paint the true was a feet is discontinue is made of golden brown double for. The tree grows with asteroching assumpte, and the slowes are tracked rapidly. I encourage global or mained in Florida mew 10 feet in four ye with a cold a feet of these to blue silk, with small brown designs 120 feet in 12 years. The stem of one year 9 feet thick.

Piles from 100 to 108 feet long an being used by the Tacoma Land comma my of Tacoma in replacing a portion of its see well with a pile and stringer wharf. The water is 80 feet deep and the outer row of piles range from 100 to 105 feet in length, 10 inches in diameter at the tip and 33 inches at the butt. The piles are made from the Washington fir (the Douglas pine), and from the same timber a few piles were cut and recently used, 190 feet long and 24 inches at the butt. Sticks 90 feet longthree car lengths—in equared timber are often shipped east, and it is expected that changes in the alignment of the railway will soon permit the shipping of 100 foot lengths.

Thacheray's Kindness of Heart. An instance of Thankeray's kindness of thought, among many occurs to my mind. Professor Fawcest, see yes M. P., that evidently statemplassing a proximate election for some lucing borough, sook the initiative grop for a Liberal candidate and coincil the Marin club, He was sitting solitary at lubch time, and in his blindness only bearing an mis brigges soior to med sonipilati Thackeray, seeing this, beokoned to Bernal Osborne, asking him to come and cheen him up. "I den't know him." was the reply, but soon the three riolsble and quaintly contrasted personalities were to be seen forming an interesting group. The state of man and and

On another cocasion Thackersy had invited a young friend to dine with him at the Reform a day or two before docostume is of golden brown felt, to parting for India. His guest appeared, match the dress, and it is trimmed with emerging out of a cab without a hat. which he considered an enoumbrance, and an antique backle to match the or and stated he had gone about London naments on the bodice. The gloves are all day without headgear. This amused of a pale mastic shade of snede, and our host, who grinned and muttered at that was first approached was only too they are long enough, to be drawn up the end of our repast, "Hatlem," as if over the tightly fitting wrists of the this would work up as a future character in a novel. - Eyre Crowe, A. R. A.,

It Amaned Europe.

When the news reached Europe of the battle at Chalmette, commonly known guthered into little frills to go across the top of the rest Rich squares of vol. the picked regiments of the British army, schooled in war, with commandsuch a defeat at the hands of a 'militia | ter buy 'em somewhate.' general" was hardly to be believed uned back with smartly cut revers of bro- reached him of the terrible and anexpected defeat. When, however, the facts substantiated, Europe was amased. -William Hugh Robarts in Century.

Befining Influences of Poetry.

It is a great mistake for any young woman to judge poetry by the melodious tinkling of current verse and to say that she "can't read poetry." Real poetry fluds a home in every woman's neart Its tenderness, its music, its vagrant faucies, its vivid emotious, are more adapted to her nature than to the masculine mind. If she does not read the best poetry, she is missing one of the most refining and consoling influences that can enter her life through the medium of broks. A woman who has not rend Kents' "Eve of St. Agnes," Cole ridge's "Christabel," Mrs. Browning's "Aurora Leigh," Shelley's "Adonais," Wordsworth's "Ode to Immortality, Tennyson's "ldylls of the King" and Longfellow's "Evangeline" has unconsoiously missed the greater part of her smotional inheritance. - Droch in La-

Puppets Made of Gingerbread. The city of Amsterdam claims St. Nicholas as its patron saint, and during the first week of December confectionsizes and at all prices. These sweet creatures are often called "sweethearts" -"vrijers" we say in Dutch-and the fun it used to be to hear the servant come in with. "If you please, ma'am, here is Miss Annie's sweetheart," and blanket are combined. In color the hand a gingerbread man to my mother. -Annie C. Kuiper in St. Nicholas.

A Peerless Liniment.

25 cents. Try it and be convinced.

Ripans Tabules cure constinution.

SHORT NEWS STORIES.

Just About His Sim of Lean. He Wants THE PERINANCE OF THE PE When the Music Full

The other afternoon two gentlemen perded a south board alectric at Late. yette street. When the conductor came around, one of the gentlemen produced tickets and the other four pentites.

"This is all I did find," sale the man with the tickets are with the pentities to the man with the tickets. "Work your to kind with the

blush. The car was nearly filled, and no a few noticed her ill concealed discom fiture and divined its cames to be that the lady coulder't find money to pay her fare. Ouce or twice the looked appeal ingly in the direction of the man with the 4 cents. He pretended not to se her, though the raical did, and was sook as red as the lady herself. The conductor

started toward ben "Oh, Mr. Brown; " she whitpered bending toward him, "I came away with only 4 cents in my purse. Won't you lend me one so that I can pay my fare?"

The 4 cent passenger was on his feet. "Octainly, octainly," he said, diving in his posited and producing the coppers as if he was loaded with coin.

"Will one be enough?" Yes, ahe replied awestly. And while the paraped on the 4 cent passenger edged away from the pean with tickets, who was nodging him in the ribe, to the amusement of those who had seen his friend pay the two fares. Ution Olyester.

It Washe Shape, "I obtained a peopular order from Rentucky storekeeper," said a cigal salesman. "I left the railroad to work come injector rowers and stopped at the country acores en route. At one of these places I found a man whom the commercial agencies gave agood rating and who acted as postmisser as well as storekeeper. I handed him my card, and he

"Thar ain't but one thing yo' kin sell me.

" What is that!' I inquired. " Yo' kin sell me bout \$50 with o' stamps, envelopes an postal kyarda? Why, you can get them from the

oredit me. They for sell stamps an put typhold lever. ment won't let me hev none thout in Owego and Rochester for the pastweek sendin th' money. 'Tain't right, o' co'se, for I'm good; they orter know that. But for the past week. collar and waist belt and to form revers ers of the distinction that Pakenham I hain got a stamp nor a kyard in the and Keene enjoyed, should meet with office an ho way ter git none. I'll her ling a few weeks with friends here.

"After hecoming convinced of the friends. Exquisite both in color and design is der any circumstances, but that out of man's solvency, I sold him a line of Things were never as dall in this place the Louise Quinze ten jacket, which is a force of 6,000 strong there should be stampe, stamped envelopes and postal as at the present line. cards, to be shipped with a bill of ol-

The Coaring as a Carlosturist.

According to an account of the priwate life of the can and carina by cut short to the waist in front and turn. as he termed the first vague reports that recent guest at the Russian court, the ozorina is a clever onricaturist and was recently surprised by the osar while touching the result of the fight were sketching the high dignitaries of St. Petersburg.

The car was greatly amused and insisted upon a sketch of himself, whereupon the exarina draw a ploture in which his majesty was represented as a solemn, bearded but baid infant in long clothes, tied in a high chair and rurrounded by a drowd of anxious relatives. grand dukes, etc., flourishing feeding bottles and markins, each friending that he be fed in a different way.

In the meanwhile the distracted infant was beginning to cry. It is stated that the exar was highly diversed at this humorous sketch, which spins up the present family situation in Busia. -Philadelphia Press

British Red Tabe.

When Lord Wolshley was instructed to go to Khartum, he made out a formal requisition for a camel saddle of peopliar construction. After walting for 48 hours be inquired if the saddle was Wolseley sent for a private, unofficial John's church up to the time of his death. saddler, set him at work and by next hie leaves two sons and two daughters, be-morning the desired article was deliver- sides a large circle of friends. The Juneral ers' shops throughout the city display morning the desired article wes delicarme special delicacy called "St. Nich. ed. Meanwhile the requisition made its was held Tuesday from the residence of his class cake," of which large quantities slow way through manes of red tape shareh. Weedsport. Internant in Weedsport. Internant in Weedsport. are sold at this season. Men and women from one official to another till it resol made of this crisp, brown cake, or gin. ed the government shows. Then it and gerbread, can be bought in different the saddle meandered no more rapidly back along the same route, and finally, just six years from the time when Wolkeley had been in which a herry, the girls receive a "man," the boys a saddle and a big bundle of corresponds woman." I remember quite well what ence reached him. —New York Tribune.

Heard When the Music Fell. At the beginning of the fourth act of Werther" there is an intermezzo. As it goes on the music rises to a tremendous ciimax, and there is a great din of drums, horns, fiddles and all the other instruments. Just as the noise gets to As a pain destroyer and cure for its greatest volume there is a sudden rheumatism, Salvation Oil is the peer stop, and all that is heard is the faint of all liniments! Mr. Win. H. Brown, sound of a few instruments. Werking had not been song in New York for proprietor of Striebinger House, Cleve-land. O., writes: "I suffered from heard it on Wednesday night had forrheumatism for twelve years and my gotten about this startling change. The last attack kept me in bed, unable to climar of the intermezzo was reached walk. I used Salvation Oil and soon in grand style, and when the sudden was up and about. As a pain de coming from the left of the grand the stop came a clear, piping feminine voice, etroyer this liniment has no equal." of boxes, was heard to say:

Columnian Oil is sold everywhere for "Well, I would be perfectly attended." if I could get a good, plain cook." It was time for Werther to weep.-

few York Sun.

STATE OF THE MENT OF THE PARTY OF THE PARTY

meeting held in the vestry of St. Patrick's church, was organised what will be known as the Brosson Residing Circle. The with the pentifer to the may with the tickets. **Work your be kild belief to pay for most kiell pay for your be kild belief to pay for most kiell pay for your pay for your pay for most kiell pay for your pay f

last week in town. Miss Sophie Galentine of Nunda is guest of her cousin, dies Mary Dean, Miss Halon Heberling of Dansville was the guest of Miss Mary Beneries Sunday, Rev. Pather Day 2011 bore Sunday even ing for New York, called there by the in ness of Father Scheneger.

King's Ferry Mr. and Mrs. Rd Murray and daughter. Miss Catherine, visited friends in Trumansburgand Ithaca during the holidays. James Cusack of Jacksonville visited this lace last week

Mrs. Abe West was in Anburn last work. Miss Annie Loon has returned to Wella College after a vacantie of three weeks. Mr. land Mrs. Thomas Hickey and daugh ters, Miges Margaret and Generiers, rished Mr. and Mrs. Kreman last week.

There were requies high mass Thursday. for the month's mind of Miss. Beach. P. f. Herow of Ichees visited his sieter. Mrs. H. Murray, last week.

Mr. O Miles to visiting has brooker at Miss Ella Rafferty of Autors visited her parents, Mr. and Mrs. J. Rafferty.

Mrs. Frank Holland Visited her mother. Mrs. Shiels, last week. Mrs. Julia McCormick is visiting her daughter, Mrs. L. Harmett, at Selpio

Miss Katle Detrick was home from North Linkin Sunday, Miss Elies Clark, who has been danger-Qualy Ill, in reported better.

Misses Agrees and Guerie Shiels have returned to Aurora aleur visiting their ancie, Patrick Deppecy. Mariin and Walter Smith spent Smader with their brother Franklin at Laneingenlian

Bodus Point. The many Irlands of John Cassan will be pleased to learn that he has resumed his po-"No, I kain't. Yo'ses, they won't sition as fireman after a long battle with

> James Kehon has been visiting friends Miss Lilian Mumford of Newsch is spend.

foreph Rhattean hash

Fred Lefebyre is visiting out of town

Dennis Hays has resumed his old position again, that of clerk in the American House

Miss Maile Sweensy is confined to the rouse by the mumps. Miss Mollie Kinney of New York is home

for a few weeks. Weedsport.

Mrs. Leetin, son and daughter, of Auburn, spent a few days of the past week in town the guest of her sister. Mrs. Course, Miss Mary Pinnessy of Auburn appeir a few days of this week in town visiting rela-

John Riley and friend, James Pinn, of Auburn, spart Sunday last in town Mrs. Conway and son Richard, of Por Byron, spent Friday of the past week

Miss Kittle Wesley of this willings venturned home Saturday last after a three week's visit in Buffelo with her brother, ames Wesley. Mr. Parr of Jordan was in town Monda

town visiting relatives. Tames Sullivan of Port Byron was in town Saturday last. Miss Estella Barmard of this village spentatew days of the past week in Man

his, visiting friends. Port Byron. 48 hours he inquired if the saddle was ready and received the discouraging information that his request had not yet been passed upon by the inspector generation of stores. As time was precious knew him. He was a devote member of his

> port cemetery. Miss Lucy Cullon has been seriously ill but is recovering. John Lawlor of Wesderort was in found Miss Hary Finnessy of Auborn Bas been

> Miss Kittle Holmes of Each Syracuse has coursed home after a week's wish with

A Transfer Spacement

Anexcellent and invaluable patiedy, for the cure of sough, cold and houseness, is Dr. Bail's Cough Syrup, and Mr. Jas. Hadfield, 350 West St., New York City, verifies this statements He writes: "Dr. Bell's Congh Syrup" is a most excellent remedy for cough, cold and hourseness, and I take great pleasure in recommending it to all who require such a valuable household medicine." Dr. Bull's Cough Syrup

is sold everywhere for 25 cents.

On Monday morning of last week as

Miss Ketheya Phelap of Dansville stant

Architects The Francisco State State

TALLIC CONTROL OF Steel Hoda, AL Care Steel Barrows, States



Mrs. M. J. Hickey of New York is in

Thomas and James O'Neil of New York were in attendance at the Igneral of Mr